

# ABR REALTOR® APPLICATION

( LICENSED INDIVIDUALS )

As a REALTOR® member of our Board, you are entitled to a number of great services, discounts and benefits offered at the local, state and national levels. As the oldest and largest local board in the state, we offer the widest array of services for our membership. Throughout the year, there are hundreds of events, programs and committees for you to participate in.

Your membership in the Atlanta Board of REALTORS® is an investment in your career and your profession. Please be sure to take full advantage of all the Board's benefits and to capitalize on the investment in yourself as a member of the Atlanta Board of REALTORS®.

## COMMUNICATION

Know your industry and empower your marketing through:

- Member Mailing Labels
- www.abr.org
- ABR email updates
- Georgia REALTORS® Magazine
- GAR website – www.garealtor.com
- NAR REALTOR® Magazine
- NAR website – www.realtor.org

## DISCOUNT PROGRAMS

Through your membership, you will receive discounts through the Georgia Association of REALTORS® and National Association of REALTORS®. For more information, visit: [www.abr.org/discounts](http://www.abr.org/discounts).

## EDUCATION

Membership provides you with eighteen (18) hours of FREE Continuing Education classes each year.

Discounted Continuing Education, Broker, and Designation courses are offered through the Georgia Institute of Real Estate.

## CONTRACTS

Included in your membership is FREE access to the Georgia Association of REALTORS® contracts, a \$214 value!

## GOVERNMENTAL AFFAIRS

Membership in the Atlanta Board of REALTORS® makes you part of one of the most powerful and influential grassroots lobbying efforts in the country. Monthly governmental updates keep you abreast of the latest local, state and federal real estate issues affecting the industry. We encourage all members to become involved and support RPAC - REALTORS® Political Action Committee, at [www.abr.org/rpac](http://www.abr.org/rpac).

## NETWORKING OPPORTUNITIES

Realizing that networking is a vital part of a successful career in real estate, ABR provides numerous opportunities for the entire real estate industry to come together, including several annual events.

## EVENTS INCLUDE

- Multi-Million Dollar Sales Club - recognizes the top producers.
- Annual Fundraiser - the Board's major fundraiser and an exciting social event.
- Showcase - developed to bring together brokers and agents with the leading product and service providers.
- Habitat for Humanity Home Build Project - an opportunity for members to give back to our community.
- Annual Business Meeting - brings together the leaders of our industry.
- Six (90) minute career building sessions (non CE courses)
- Chili Cookoff - enjoy amazing chili and networking!
- REBarCamp – 1 day tech “unconference.”

## RECOGNITION

- Your name and contact information is available through our online membership directory [www.abr.org](http://www.abr.org).
- All members who qualify for the Multi-Million Dollar Sales Club will be invited to attend our prestigious black tie banquet.
- Many awards are presented to ABR members at the Annual Business Meeting in December.

**The Atlanta Board of REALTORS® is all about you!** Join a committee, attend the events and get involved!

# ABR REALTOR® APPLICATION

## MEMBERSHIP REQUIREMENTS

1. A completed membership application submitted to the Board.
2. Membership Fees must be paid.\*
3. New applicants must complete (2) two New Member Training Requirements within 180 days upon completion of the application. Completion of a New Member Orientation course between January 1, 2013 and December 31, 2016 will also fulfill the mandatory Code of Ethics training requirement for the current four year cycle. Failure to complete the course by that date will result in suspension, regardless of the status of fees payment.
4. If you are currently a member of another association or have held membership in the past in the Atlanta Board and have already completed a New Member Orientation Course, then you

DO NOT need to attend an Orientation Course again. You must submit proof of your prior Orientation from your previous association in order to bypass attendance.

5. The Application must be approved by the Board of Directors.

\* **Note to Designated REALTORS®** - Fees must also be paid per licensed agent within the company. Paying fees on agents within an office does not automatically qualify them for membership; each agent must complete an application and fulfill all necessary requirements.

\*\* **IMPORTANT – Multi-Million Dollar Sales Club Information**  
If you are interested in participating in the Atlanta Board's Multi-Million Dollar Sales Club, you must complete (2) two New Member Training Requirements within 180 days of making application to the Board in order to start counting your sales credit from the date your application was received in the Board office.

## ORIENTATION

### When is the next Orientation class?

Orientation is held every other month at the Atlanta REALTORS® Center. Once your application has been processed you may then register online at [www.abr.org.orientation](http://www.abr.org.orientation).

### Do I need to attend an Orientation class?

**Yes** - if you are a new applicant and have not previously held membership in the Atlanta Board of REALTORS®.

**No** - if you are transferring from another Association, have already completed an orientation session and submitted proof of completion.

## 2015 ABR DESIGNATED REALTOR® / REALTOR® FEE INFORMATION

Annual membership fees for the Designated REALTOR® are calculated at \$404.00. Each licensed agent within the Designated REALTORS® office will also pay \$404.00 in order to become a REALTOR® member of the Board. All agents applying to the Board must pay the fees, fill out an application and attend an Orientation session before being approved for full membership.

The portion of dues paid that is spent to lobby the State and Federal governments is not deductible for income tax purposes. GAR has estimated that \$11.83 (16.2%) is the nondeductible portion of the 2015 GAR dues. NAR has estimated the nondeductible portion of its 2014 dues to be \$44.00 (or 37%). The entire \$35.00 NAR Public Advocacy Campaign Assessment qualifies as deductible dues.

**DESIGNATED REALTOR®** - Defined as the Principal Partner, Corporate Officer, Trustee, or Branch Manager of a Real Estate firm. There is only one Designated REALTOR® per company. The Designated REALTOR® is responsible for paying fees for all licensed agents within his or her organization.

**REALTOR®** - Defined as any agent within the office of a Designated REALTOR® that holds an active real estate license who becomes a member of the Board.

## 2015 ABR DESIGNATED REALTOR® / REALTOR® FEES

Prorated Monthly • October 1, 2014 - September 30, 2015 • Fees are subject to change for 2016

**MEMBERSHIP YEAR - LOCAL:** Oct. 1 - Sept. 30 • **STATE:** Jan. 1 - Dec. 31 • **NATIONAL:** Jan. 1 - Dec. 31

	Local	State	NAR	Subtotal	Application Fee	TOTAL
<b>October</b>	\$176.00	\$73.00	\$155.00	\$404.00	\$70.00	\$474.00
<b>November</b>	\$162.00	\$73.00	\$155.00	\$390.00	\$70.00	\$460.00
<b>December</b>	\$147.00	\$73.00	\$155.00	\$375.00	\$70.00	\$445.00
<b>January</b>	\$132.00	\$73.00	\$155.00	\$360.00	\$70.00	\$430.00
<b>February</b>	\$118.00	\$67.00	\$145.00	\$330.00	\$70.00	\$400.00
<b>March</b>	\$103.00	\$61.00	\$135.00	\$299.00	\$70.00	\$369.00
<b>April</b>	\$ 88.00	\$55.00	\$125.00	\$268.00	\$70.00	\$338.00
<b>May</b>	\$ 74.00	\$49.00	\$115.00	\$238.00	\$70.00	\$308.00
<b>June</b>	\$ 59.00	\$43.00	\$105.00	\$207.00	\$70.00	\$277.00
<b>July</b>	\$ 44.00	\$37.00	\$ 95.00	\$176.00	\$70.00	\$246.00
<b>August</b>	\$176.00	\$73.00	\$155.00	\$404.00	\$70.00	\$474.00
<b>September</b>	\$176.00	\$73.00	\$155.00	\$404.00	\$70.00	\$474.00

# ABR REALTOR® APPLICATION

I am applying for the following category of membership:

- Designated REALTOR®    Designated REALTOR® - Appraiser    REALTOR® - Managing Broker  
 REALTOR® - Agent    REALTOR® - Appraiser

Designated REALTORS® must hold one of the following positions within the company.

- Principal Broker    Partnership    Corporate Officer    Trustee    Manager

Appraisers applying for Designated REALTOR® membership must hold one of the following positions with the above company.

- Principal Appraiser    Partnership    Corporate Officer    Trustee    Manager

## APPLICANT INFORMATION

Name (required) \_\_\_\_\_

Nickname (if applicable) \_\_\_\_\_

Phone  Home  Cell \_\_\_\_\_

Home Address (required) \_\_\_\_\_

Apt. # \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Real Estate License # (required) \_\_\_\_\_

Appraisers License (if applicable) \_\_\_\_\_

Date of Birth (required) \_\_\_\_\_

E-Mail (required) \_\_\_\_\_

Did you take the Salesperson or Broker Prelicense course through the Georgia Institute of Real Estate?

- Yes    No

## COMPANY INFORMATION REQUIRED

Company Name \_\_\_\_\_

Company Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Business Phone \_\_\_\_\_

Business Fax \_\_\_\_\_

Firm License # \_\_\_\_\_

Website Address \_\_\_\_\_

Preferred Mailing Address  Home    Office

## CURRENT OR PAST MEMBER OF ANOTHER BOARD OF REALTORS®

Have you previously held membership in any Board of REALTORS®?

- Yes    No

If yes, Board name where you last held membership: \_\_\_\_\_

Please indicate any other name your past membership could be listed under: \_\_\_\_\_

NRDS#: \_\_\_\_\_

Last active year of membership: \_\_\_\_\_

If you are a current member of a Board of REALTORS®, please indicate whether you are transferring your primary membership to the Atlanta Board of REALTORS® or applying for secondary membership in the Atlanta Board of REALTORS®.

- Membership Type:  Primary - transferring  
 Secondary - in addition to your Primary

Any agent joining the Atlanta Board (as a secondary board) who is already a member of another Board of REALTORS® in Georgia is only required to pay the local portion of the fees to the Atlanta Board; Georgia State and National portions should have already been paid to the primary board for the current fiscal year.

The Annual Membership fees are due on October 1st of each year; however, applications received later than October 31st are calculated on a monthly pro-rated basis. Primary membership fees for the Atlanta Board of REALTORS® include fees to the Georgia Association of REALTORS® and the National Association of REALTORS®.

Have you been found in violation of the Code of Ethics or other membership duties in any Association of REALTORS® in the past three (3) years or are there any such complaints pending?

- Yes - provide details as an attachment    No

Have you or your firm been found in violation of state real estate licensing regulations or other laws prohibiting unprofessional conduct rendered by the courts or other lawful authorities within the last three years?

- Yes - provide details as an attachment    No

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## IMPORTANT REMINDER

This application is the first stage in becoming a Member of the Atlanta Board of REALTORS®. You must complete (2) two New Member Training Requirements. Notices will be sent out once your application is processed. This does not apply to past Atlanta Board members.

### EFFECTIVE MEMBERSHIP DATE FOR MULTI-MILLION DOLLAR SALES CLUB VOLUME CREDIT

If applicant completes the (2) two New Member Training Requirements within 180 days of application to the Board, the effective date shall be the date the application was received in the Board Office.

In the event of my election, I agree to abide by the Code of Ethics of the National Association of REALTORS®, including the obligation to arbitrate any existing or future disputes with another member in accordance with the Board's arbitration procedures. I also agree to abide by the Constitution, Bylaws, and Rules and Regulations of the Atlanta Board of REALTORS®, the Georgia Association of REALTORS®, and the National Association of REALTORS® which are made available to me at the office of the Atlanta Board of REALTORS®, and if required, I further agree to satisfactorily complete within 180 days time, (2) two New Member Training Requirements and a reasonable and non discriminatory written examination on such Code, Constitution, Bylaws, and Rules and Regulations. I further agree that my act of paying fees shall evidence my initial and continuing commitment to abide by the aforementioned Code of Ethics, Constitutions, Bylaws, Rules and Regulations, and duty to arbitrate, all as from time to time amended. I irrevocably waive all claims against the Board or any of its officers, directors or members, for any acts in electing or failing to elect, advancing, suspending, expelling, or otherwise disciplining me as an applicant, or as a member. Upon the expiration of said membership for any cause, I will discontinue the use of the term REALTOR® and return to the Board all certificates, signs, seals or other indications of membership in the Board, the State Association and the National Association of REALTORS®. I consent that the Board, through its Membership Committee or otherwise, may invite and receive other information and comment about me from any member or other person, and I further agree that any information and comment furnished to the Board by any person in response to the invitation shall be conclusively deemed to be privileged and not form the basis of any action by me for slander, libel, or defamation of character.

I agree that, if accepted for Membership in the Board, I shall pay the fees and fees as from time to time established. I understand that should I not complete (2) two New Member Training Requirements within the prescribed 180 days from the date of my application that I will be automatically dropped as an applicant for membership and that there will be no refund of any portion of the fees paid. I hereby certify that the foregoing information furnished by me is true and correct, and I agree that failure to provide complete and accurate information as requested, or any misstatement of fact, shall be grounds for revocation of my membership if granted.

## SIGNATURE OF APPLICANT

BY SIGNING, I consent that the REALTOR® Association (local, state and national) and their subsidiaries may contact me at the specified address, telephone numbers, fax numbers, email address or other means of communication available. This consent applies to changes in contact information that may be provided by me to the Association(s) in the future. The consent recognizes that certain state and federal laws may place limits on communications that I am waiving to receive all communications as part of my membership.

Signed \_\_\_\_\_

Name (Please print) \_\_\_\_\_

Dated \_\_\_\_\_ 20 \_\_\_\_\_

## CHECK PAYMENT

Make checks payable to: Atlanta Board of REALTORS®

Payment in full of \$ \_\_\_\_\_ Check # \_\_\_\_\_

## CREDIT CARD PAYMENT

Payment of \$ \_\_\_\_\_

Visa  MC  AMEX  Discover

Name on Card: \_\_\_\_\_

Billing Address: \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Account #: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Security #: \_\_\_\_\_

Signature: \_\_\_\_\_

## OPTIONAL PAYMENT PLAN

BY CHECKING THIS BOX, I authorize my enrollment in the Payment Plan, understanding and agreeing to the below described terms and include my credit/debit card information above.

If you are a REALTOR® member and your primary membership is held with the Atlanta Board, you have the ability to participate in a new member payment plan. Your 1st installment will include the \$70 application fee, plus (1/3) one-third of the pro-rated dues amount. Each subsequent installment will be (1/2) one-half of the remaining balance and will be charged approximately (30) days from your 1st installment date.

**Terms:** In signing up for the payment plan, you authorize the Atlanta Board of REALTORS® to **charge your credit/debit card account** for your membership dues in (3) consecutive monthly installments. Should any installment payment decline, you will automatically be removed from the payment plan and the balance will be due in full at that time. A credit card or debit card is required to participate and the same card must be used for all (3) installments.

**NOTE: all payments are non-refundable.**

## FOR OFFICE USE ONLY

Status Date: \_\_\_\_\_ Orientation Date: \_\_\_\_\_ Last COE Date: \_\_\_\_\_

Office NRDS #: \_\_\_\_\_ Member NRDS #: \_\_\_\_\_

Notes: \_\_\_\_\_