



2014 MMDSC REO APPLICATION

Checklist

1. **Deadline** for submission will be **Friday, January 16, 2015 at 5:00 P.M.** Applications **MUST BE IN** the Board office by this deadline. Postmarked dates are not accepted. **Minimum volume requirement for 2014 transactions is 4 million total gross.**
2. If applicant's qualifying volume is less than **\$10 million**, the one page application without the transaction pages may be submitted. If applicant's qualifying volume is **\$10 million or higher** the full application and transaction pages must be submitted. The transaction pages can be found online or you may use your company reports IF all required fields are present on company report. In addition, if the member joined the Atlanta Board in their "Qualifying Year", then the transaction pages must be submitted.
3. Applications must be submitted only on the official form provided by the Atlanta Board of REALTORS® Multi-Million Dollar Sales Club. Photocopies of blank forms are acceptable, and computer forms will be accepted if they are exact duplicates of the Board form. **FAX copies will not be accepted.**
 - a. **APPLICATION MUST BE TYPED** (Computer forms in Microsoft Word and Excel are available online at www.abr.org/mmdsc).
4. **Application fee of \$145 must be paid with application.**
5. For those applicants who choose to have their photo on the website or utilized in marketing materials, the applicant will need to upload their photo into their member profile at www.abr.org.
6. For those applicants whose effective date of membership is after January 1st of the qualifying year (2014), include only those transactions closed after applicant's effective date of membership.
7. The application **MUST BE** certified (signed) by the Designated REALTOR® (Broker) or his/her designee, in accordance with the Multi-Million Dollar Sales Club rules.
8. Keep a copy of entire application for your records.
9. If transferring Multi-Million Dollar Sales Club qualifying years from another Board of REALTORS®, have the Executive Officer of that Board submit a letter stating the years the applicant was in that Association's Multi-Million Dollar Sales Club. Attach a copy of this letter to the front of the application. Keep a copy of this letter for your records. The applicant must complete Section II on Application to reflect the transferring years.
10. The date for the Multi-Million Dollar Sales Club banquet for 2015 is Friday, March 6, 2015 at the Intercontinental Buckhead. Submitting an application does not automatically reserve a seat at the banquet, you must make a reservation at the time registration opens.
11. The purpose of this checklist is to assist you in the filling out of your MDSC application. It **does not** need to be turned in with your completed application.
12. To review a current copy of the 2014 Membership Rules & Requirements please visit www.abr.org/mmdsc.

ATLANTA BOARD OF REALTORS® MULTI-MILLION DOLLAR SALES CLUB 2014 REO APPLICATION

Quick Reference for the One Page Form

- ❖ If this is your first year as a member of the Atlanta Board of REALTORS® and your first time filling out a Multi-Million Dollar Sales Club Application, complete Sections I, III, IV.
- ❖ If you were a member of a Board of REALTORS® other than Atlanta during 2014, complete Sections I, II, III, & IV.
- ❖ If you are transferring years from another Multi-Million Dollar Sales Club, complete Sections I, II, III, & IV.

Categories for the Multi-Million Dollar Sales Club

- ❖ **REO:** Majority of applicants the total volume credit resulting from the “listing side” of the sale of a bank-owned or asset management property

Important Dates to Remember:

- ❖ Friday, January 16, 2015 - Application Deadline
- ❖ Friday, January 16, 2015 - Deadline for Phoenix and Crystal Phoenix orders
- ❖ Friday, January 30, 2015 - Banquet Reservations Open
- ❖ Wednesday, February 4, 2015 - Audit of Applications
- ❖ Wednesday, February 25, 2015 - Banquet Reservation Deadline
- ❖ Friday, February 27, 2015 - Table Seating Committee
- ❖ Friday, March 6, 2015 – Intercontinental Buckhead

ATLANTA BOARD OF REALTORS® MULTI-MILLION DOLLAR SALES CLUB 2014 REO APPLICATION

Application Deadline: Friday, January 16, 2014, 5:00 p.m.

- ❖ For transactions closed during 2014.
- ❖ Application Fee of \$145.00 for each applicant/team member must be attached and Application must be typed.

Section I			
Team Leader	<input style="width: 95%;" type="text"/>	License #	<input style="width: 95%;" type="text"/>
Team Name	<input style="width: 95%;" type="text"/> <small>(As you want it to appear on your certificate)</small>		
Company	<input style="width: 95%;" type="text"/>	Office Phone	<input style="width: 95%;" type="text"/>

Section II - <i>Only complete if Team Leader has previously been a member of another REALTOR® association.</i>	
If you were in a Board other than Atlanta during 2014, please provide the following:	Have you ever been a member of another MMDSC/MDC? If so:
Name of Board <input style="width: 95%;" type="text"/>	Name of Board <input style="width: 95%;" type="text"/>
Effective Membership Date <input style="width: 95%;" type="text"/>	Years in MDC <input style="width: 95%;" type="text"/>
Are you applying for their MMDSC/MDC? <input type="checkbox"/> Yes <input type="checkbox"/> No	

Section III - Please check category of membership you are applying for :
<input type="checkbox"/> REO

Section IV					
	Team Member Names:	License #	Starting Date with Team	Ending Date with Team (if applicable)	Applying for MMDSC Credit
1.	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No
2.	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No
3.	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No
4.	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No
5.	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input style="width: 95%;" type="text"/>	<input type="checkbox"/> Yes <input type="checkbox"/> No

<p>If more than 5 Team Members, please list information on separate page and attach.</p> <p>Maximum # of licensees on Team at any one time during year (including Team Leader) _____</p> <p># of Team Members applying for MMDSC Credit (including Team Leader) _____</p> <p>Amount of Application fee paid: # Applying _____ x \$145 each = \$ _____</p> <p>Team Leader's initials _____</p>

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Section IV	
TOTAL DOLLAR TEAM VOLUME CREDIT CLAIMED:	PLEASE NOTE: ALL APPLICATIONS ARE SUBJECT TO RANDOM AUDIT.
Total Current Company: \$ _____	
Total Previous Company: \$ _____	Auditors Initials _____
Total Volume Credit Claimed \$ _____	

Applicant: Do not fill in below this line. Continue on page 5 with the letter of certification.

VERIFICATION REPORT

For Board Staff Only				Verified by
How many are applying?				
Full Application fee Paid?		<input type="checkbox"/> Yes <input type="checkbox"/> No		
Check # / CC #				
Amount Paid \$				
Certification Signed:				
Team Leader		<input type="checkbox"/> Yes <input type="checkbox"/> No		
Broker		<input type="checkbox"/> Yes <input type="checkbox"/> No		
Correct Team Name in database?		<input type="checkbox"/> Yes <input type="checkbox"/> No		
Dues Pd? (all Applicants)		<input type="checkbox"/> Yes <input type="checkbox"/> No		
Dues Pd? (all Licensees)		<input type="checkbox"/> Yes <input type="checkbox"/> No		
Was Team Leader Member all Year?		<input type="checkbox"/> Yes <input type="checkbox"/> No		
If not, enter join date				
Was Team Leader Member of Another Board?		<input type="checkbox"/> Yes <input type="checkbox"/> No		
If so, what Board?				
If so, enter Join Date?				
Were Other Applicants a Member all Year?		<input type="checkbox"/> Yes <input type="checkbox"/> No		
If not, enter Name, Join Date & Other Board info if necessary for each applicant:				
Name	Join Date	Other Board?	Join Date	
Is Applicant Transferring Years in MDC from another Board?		<input type="checkbox"/> Yes <input type="checkbox"/> No		
How Many Total MDC Years prior to this application				
Current Year MDC Code (including this year)				

ATLANTA BOARD OF REALTORS® MULTI-MILLION DOLLAR SALES CLUB
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CURRENT COMPANY

LETTER OF CERTIFICATION

For the Multi Million Dollar Sales Club of the Atlanta Board of REALTORS®, Inc.

I, _____ (applicant) hereby make application for membership in the Multi-Million Dollar Sales Club of the Atlanta Board of REALTORS®, and attach hereto my application and required membership fee. In order for this application to be considered, I hereby certify that I handled during the period _____ through _____, 2014 the real estate transactions on the attached forms totaling (Current Company Total) \$_____.

In addition, if I am applying as an Individual applicant, I hereby certify that during the qualifying year no other licensees performed any of the following activities on my behalf for which I have taken volume credit: showing property, writing offers, making listing presentations, making buyer presentations or negotiating offers.

I, _____ (Current Designated REALTOR®), swear that I have read the rules and regulations of the Multi-Million Dollar Sales Club of the Atlanta Board of REALTORS®, have read and reviewed this application and warrant that it is true and correct and that the applicant has met all of the qualifications of the rules for admission in the Multi-Million Dollar Sales Club. I also swear that all of the above information is in accordance with our records, that there were no cooperating agents (either in or out of our brokerage) except as noted, and that a full real estate commission was paid in cash or collectible note. I understand that should there be any misrepresentation in form and/or content of the above application, other than typographical or mathematical errors, the application submitted shall be automatically disqualified and the applicant will be reported to the Grievance Committee for action.

Signature of Team Leader

Signature of Designated REALTOR®

Date

Date

ATLANTA BOARD OF REALTORS® MULTI-MILLION DOLLAR SALES CLUB
2014 REO APPLICATION

PREVIOUS COMPANY

LETTER OF CERTIFICATION - PREVIOUS DESIGNATED REALTOR®

For the Multi Million Dollar Sales Club of the Atlanta Board of REALTORS®, Inc.

I, _____ (applicant) hereby make application for membership in the Multi-Million Dollar Sales Club of the Atlanta Board of REALTORS®, and attach hereto an additional letter of certification. In order for this application to be considered, I hereby certify that I handled during the period _____ through _____, 2014 the real estate transactions on the attached forms totaling (Previous Company Total) \$_____.

In addition, if I am applying as a Team Leader, I hereby certify that I have disclosed all licensees, who performed any of the following activities on my behalf for which I have declared team volume credit: showing property, writing offers, making listing presentations, making buyer presentations or negotiating offers.

I, _____, (Previous Designated REALTOR®), swear that I have read the rules and regulations of the Multi-Million Dollar Sales Club of the Atlanta Board of REALTORS®, have read and reviewed this application and warrant that it is true and correct. I also swear that all of the above information is in accordance with our records, that there were no cooperating agents (either in or out of our brokerage) except as noted, and that a full real estate commission was paid in cash or collectible note. I understand that should there be any misrepresentation in form and/or content of the above application, other than typographical or mathematical errors, the application submitted shall be automatically disqualified and the applicant will be reported to the Grievance Committee for action.

Signature of Team Leader

Signature of Previous Designated REALTOR®

Company

Date

Date